 

TRADE VISITOR’S REQUESTED DATA

|  |
| --- |
| **Company Name:** |
| **Exact Company Activity:** |
| **Company VAT Number:** |

|  |
| --- |
| **Visitor’s First Name:** |
| **Visitor’s Last Name:** |
| **Languages Spoken:** |
| **Exhibition you wish to visit : HOTELIA 2017** |
| **Invitation Letter for VISA purposes needed : YES NO****Please specify Consulate (city) :** |

|  |
| --- |
| **Current Position / Job Title:****Purchase Authority : YES / NO** **Final Decision Maker for purchases: YES / NO** |

|  |  |
| --- | --- |
| **Company Data**  | **Obligatory for non EU citizens** |
| **Address:** | **Passport Nr :** **Expiry Date:****Nationality :****Place & Date of Birth:** |
| **Postal Code:** |
| **P.O. BOX:**  |
| **Region/City:** |
| **Country:** |
| **Tel. Number:** |  |
| **Cell Phone:** |  |
| **Fax Number:** |  |
| **E-mail Address:** | ***Twitter :******Facebook :******Linked In:*** |
| **Company Web Site:** |

|  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **You are most interested in the following products / services**

|  |  |
| --- | --- |
| * HOTEL EQUIPMENT
 |  |
| * BUSINESS EQUIPMENT
 |  |
| * INDOOR DECORATION
 |  |
| * OUTDOOR SPACE CONFIGURATION
 |  |
| * CATERING EQUIPMENT
 |  |
| * SECURITY SYSTEMS
 |  |
| * OTHER(PLEASE SPECIFY)................................................
 |  |
|  |

 |
| **Signature : Date:** |

 

**EXHIBITION VISITED: \_\_\_\_\_\_**

Company Name: \_\_\_\_\_\_\_\_\_\_\_

Visitor’s Full Name: \_\_\_ \_\_\_\_\_\_\_\_\_\_\_

**CO-OPERATION PROFILE**

1. **General Company categorization**

|  |  |  |  |
| --- | --- | --- | --- |
|  Production  |  Trade  |  Hotel |  Body/Organization  |
|  Imports |  Exports  |  Retail Sales  |  Bar/Restaurant  |
|  Services |  Distributor/Importer |  Mall |  Field Specialist/Scientist  |
|  Other (Please specify) ....................................................................................................................................... |

1. **Turnover in euros**

⁯ 1,00 to 1.000.000,00

⁯ 1.000.001,00 to 5.000.000,00

⁯ 5.000.001,00 to 10.000.000,00

⁯ 10.000.001,00 to 20.000.000,00

⁯ 20.000.001,00 to 30.000.000,00

**Answer only if your company already imports**

**3**. **Turnover proportion from importing:**

⁯ 1% - 20% ⁯ 21% - 40% ⁯ 41% - 60% ⁯ 61% - 80% ⁯ 81% - 100%

1. **Main geographic areas you are already importing from (please specify countries)**

Europe: ............................................................................................................................................

Balkans: ............................................................................................................................................

North America: ..............................................................................................................................

South America: ...............................................................................................................................

Australia: .........................................................................................................................................

Africa: .................................................................................................................................

Middle East: ...................................................................................................................................

Far East: ..........................................................................................................................................

1. **Number of employees**

1 – 9 10 – 49 50 – 100 101 – 200 > 200

1. **Co-operation Proposals (either with Greek or foreign companies)**

**Α. Looking for Commercial Co-operation / Transactions**

 Direct Imports

⁯ Trade Intermediary (agent, representative, distributor)

⁯ Master Franchise

⁯ Marketing/Promotion

**Β. Looking for Technical Co-operation**

⁯ Research & Development

⁯ Subcontracting

⁯ Manufacturing Licenses

**C. Looking for Financial Co-operation**

⁯ Joint Venture

⁯ Buying of a complete company

⁯ Selling of a complete company

1. **You may add further details on your co-operation proposal**
2. **Please attach a brief Company Profile**