



PASSENGER TERMINAL OF ODESSA SEA PORT

DESCRIPTION OF TECHNICAL SPECIFICATIONS



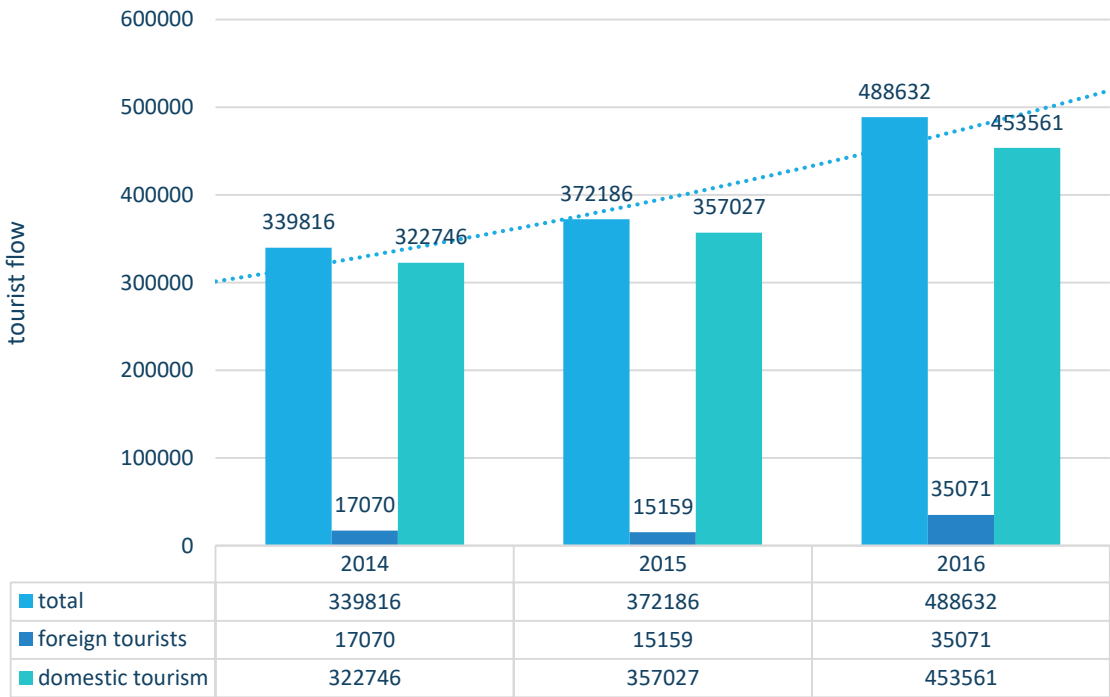
GROWING TOURIST FLOW IN UKRAINE

Ukraine is the biggest European country by area (579,32 sq.km) and it takes 6th place by population (44,222 million people). Ukraine is also geographical center of Europe.

Ukraine becomes more and more popular as a touristic center among foreigners and for domestic tourism. Odessa city is marine and touristic capital of Ukraine for many years due to its advantageous geographical position and coastal location.



Tourist flow of Ukraine





ODESSA CITY KEEPS POSITIVE TENDENCY OF TOURIST FLOW

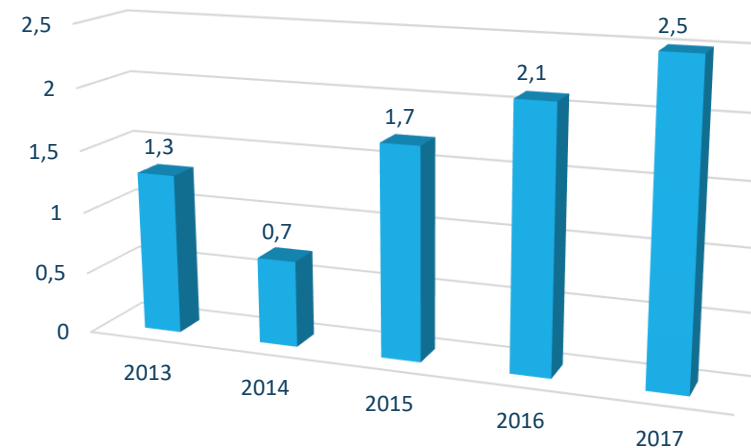
Despite the fact that the amount of calls of passenger vessels has decreased due to the political situation, Odessa city keeps positive tendency of tourist flow and number of hotels that were built.

Touristic season of summer 2017 was extremely successful and it is expected that 2,5 million tourists will visit Odessa city till the end of the year (2 million tourists have visited Odessa during 8 months of 2017 year).

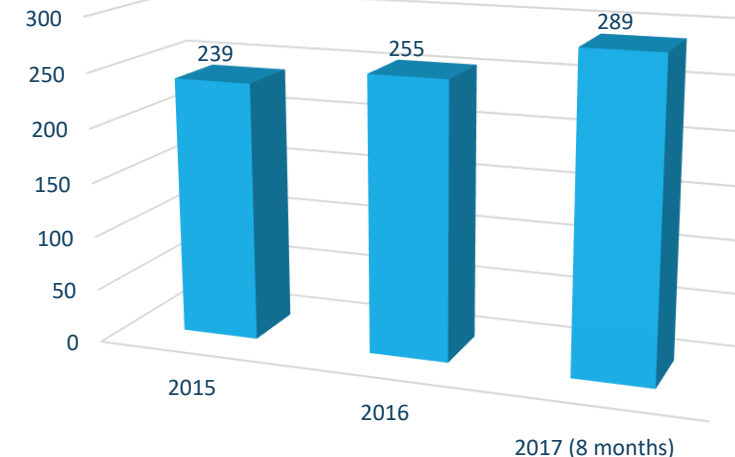


Odessa Opera and Ballet Theater

Tourists of Odessa, mln tourists



Number of hotels in Odessa





GENERAL CHARACTERISTICS OF PASSENGER TERMINAL

Passenger terminal of Odessa Sea Port is located in the city center, near the main city landmarks – the Potemkin Stairs and the monument to the Duke de Richelieu, Deribasovskaya Street and the Opera and Ballet Theater.

The following objects are located at the passenger terminal:

- **Open space (open area in front of the hotel 'Odessa' and open area in front of the passenger terminal building);**
- **Covered area for events (concert and exhibition hall and central hall of the terminal building);**
- **Hotel 'Odesa';**
- **Restaurant 'Grand Europe';**
- **Maritime Art Terminal;**
- **Yacht Marina.**

Today the Passenger terminal of Odessa Sea Port can be used as a multi-purpose tourist center, not only as a passenger terminal, due to the reduce of ship calls during previous years.



❗IMPORTANT!

PASSENGER TERMINAL IN FIGURES

*Pax throughput capacity - more than
1 mln pax/ year*

*Distance to the airport - 8 km
 to the railway station - 3 km
 to the bus station - 5 km*

*Total exhibition area:
 Covered - more than 10,500 sq.m.
 Open - more than 30 thousand sq.m.*

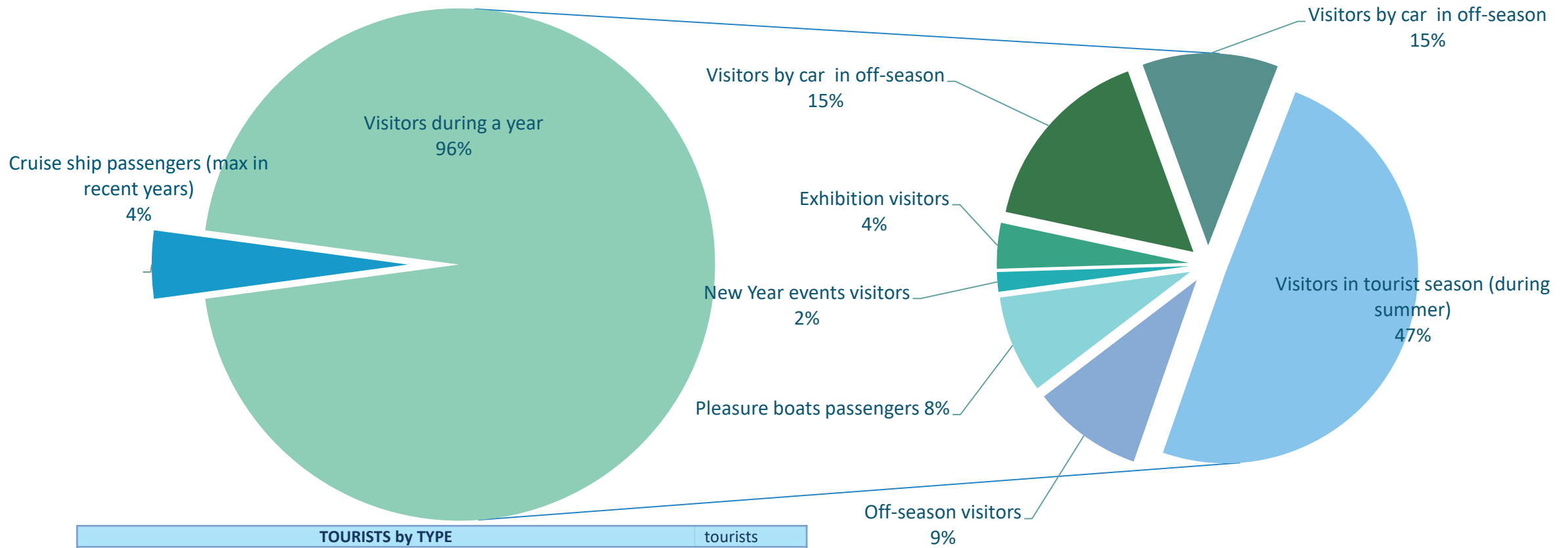
*Length of the berths – 1,370 m
Depth at the berths - from 9.5 to 11.5 m*

LOA up to 330 m

Parking - more than 300 car slots



TOURISTS BY TYPE: MOST OF VISITS ARE DURING SUMMER



TOURISTS by TYPE	
Passengers (max in recent years)	81 400
TOTAL PAX during a year, of which	1 825 400
Visitors by car in off-season	294 000
Off-season visitors	171 200
Visitors by car in tourist season (3 months)	208 600
Visitors in tourist season (3 months)	901 600
Pleasure boats passengers	150 000
Exhibition visitors	70 000
New Year events visitors	30 000



TERMINAL OBJECTS: OPEN AREA FOR EVENTS IN FRONT OF THE HOTEL 'ODESSA' AND IN FRONT OF THE TERMINAL BUILDING

OPEN AREA IN FRONT OF THE HOTEL 'ODESSA'

❗ IMPORTANT!

Total area in front of the hotel : 3 400 sq.m.
Length: more than 34 m
Width: more than 58 m



Concert of the group "95th block"

OPEN AREA IN FRONT OF THE PASSENGER TERMINAL BUILDING

❗ IMPORTANT!

Total area in front of the terminal building: 3 847 sq. M
Length: 60.5 m
Width: more than 58 m



Day of Ukrainian Navy

TERMINAL OBJECTS (COVERED AREA FOR EVENTS): CONCERT AND EXHIBITION HALL AND CENTRAL HALL



CONCERT AND EXHIBITION HALL



❗ IMPORTANT!

CONCERT AND EXHIBITION HALL IN FIGURES

Total area	4 860 sq. m.
Exhibition area	2 400 sq. m.
The area of the stage	140 sq. m.
Number of dressing rooms	8
The number of seats	up to 1000 people
The capacity of the hall for concerts, discos, festivals	up to 2000 people
The height of the halls	from 4m to 12 m
Equipped rooms for conferences and seminars	for 180, 150, 100 seats
Rooms for negotiations	7

CENTRAL HALL OF THE TERMINAL BUILDING AND BALCONIES

❗ IMPORTANT!

CENTRAL HALL IN FIGURES

The total area of the 3rd level	1 200 sq.m
The total area of the 4th level	700 sq.m
Date of reconstruction	2016-2017
Investments for reconstruction	25 million UAH
Planned investments for modernization	over 13 million UAH





TERMINAL OBJECT: HOTEL 'ODESSA' IS LOCATED ON THE PIER OF THE PASSENGER TERMINAL

Distance to the airport	16 km
Distance to the railway station	3 km
Distance to the center of the city	1 km

The hotel offers 158 comfortable rooms. Each room has satellite TV, mini-bar, individual air-conditioning system, safe, telephone, Internet.

Additional services:

- conference rooms, meeting rooms (the conference hall is located on the 4th level of the hotel. The area is 300 sq. m. The hall is designed for 300 people);
- business center;
- a banquet hall (the banquet hall "Lido" is located at the second level of the hotel. The hall area is 313 sq. m. The hall is designed for 250 visitors);
- restaurants, bars, bank office, pharmacy, hairdresser and beauty salon services, laundry and dry cleaning;
- swimming pool and a sauna, a fitness room, a massage parlor and a solarium (total area is 1500 sq.m.)

The hotel is equipped with the security system, the fire alarm, air conditioning and ventilation system, international telephone connection, satellite TV and Internet.





TERMINAL OBJECT: RESTAURANT 'GRAND EUROPE' SERVES BANQUETS AND OTHER EVENTS

The restaurant has two spacious halls on the 4th (for 400 visitors) and 5th (for 200 visitors) levels of the passenger terminal. The restaurant is considered as one, specializing in banquets, cocktail parties, corporate events, anniversaries, weddings, presentations, concerts, children's performances, conferences, etc.



❗IMPORTANT!

RESTAURANT GRAND EUROPE IN FIGURES

Banquet hall 1 (level 4)
area 420 sq.m
Number of seats - up to 400

Banquet hall 2 (level 5)
area 211 sq.m
Number of seats - up to 200

TOTAL: 600 SEATS



TERMINAL OBJECT: MARITIME ART TERMINAL IS ONE OF THE MOST FAMOUS AND LARGE-SCALE EXHIBITION VENUE IN ODESSA

The Maritime Art Terminal is located on two levels of the passenger terminal. The main activity of the art terminal is organization of group and personal exhibitions, conferences, meet-the-artist sessions and international meetings.

Maritime Art Terminal occupies a leading position among the exhibition halls that provide exhibition facilities.

At the first level there are a meeting room, service area, office, WC.

At the second level there are cash desks, entrance pavilions.

❗IMPORTANT!

Maritime Art Terminal if figures

Total area – 1070 sq.m
Upper hall – 442.4 sq.m
Lower hall – 447 sq.m

Location of the Maritime
Art Terminal at the
passenger terminal



Entrance 1 and 2 to the
second level from the side
of St. Nicholas Church



TERMINAL OBJECT: MARINA IS A PLACE OF YACHT MOORING

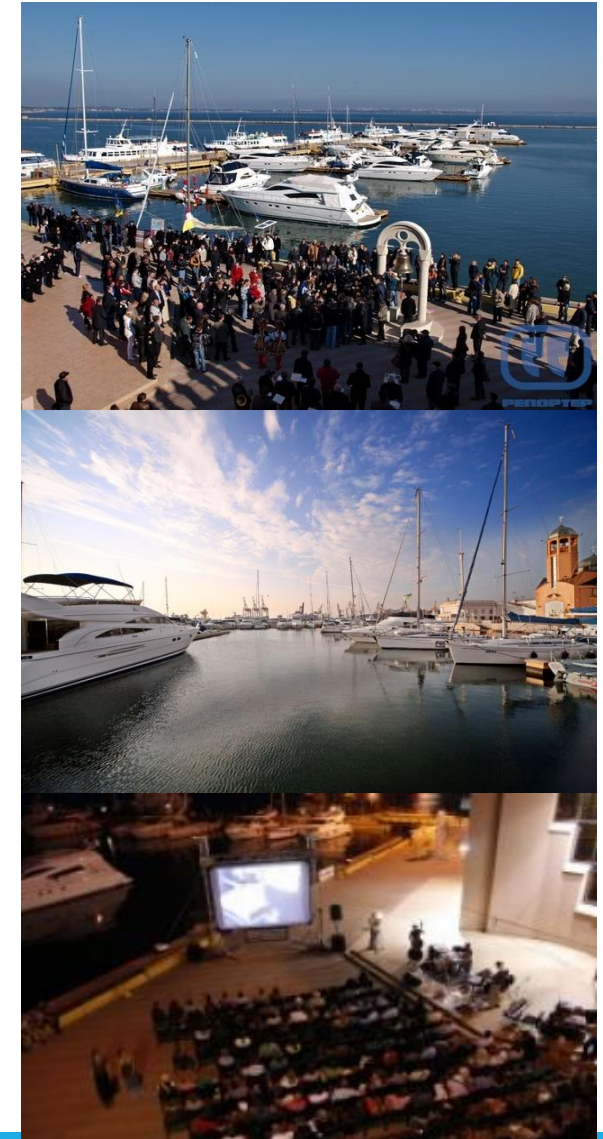


The Marina was founded on May 30, 1998 on the territory of the passenger terminal for the convenience of tourists travelling by yachts. There are two main pontoons, the length of each is 200 m, and 4 scallops, where yachts of any length and draft can moor. At the same time, the marina can accommodate up to 80 yachts.

Directly at berths, yachts are provided with electricity, fresh water, diesel fuel, telephone communication. Yachtsmen also have fax, computer and satellite communication services. By the way, 24-hour security and monitoring of the Marina is provided. In the coastal part of the terminal the following services are offered: laundry and dry cleaning, showers, storehouses for yacht equipment and winter berth of yachts, parking lot, a center for underwater activity and repair of diving equipment.

❗ IMPORTANT!

- area: 16 000 sq. m
- depth at berths: from 10m to 13 m
- length of the yachts: unlimited
- navigation: from April 1 to November 1
- bunkering with diesel fuel





RESTAURANT 'DI MARE' IS THE EXAMPLE OF SUCCESSFUL COOPERATION BETWEEN PRIVATE AND STATE ENTERPRISES



Restaurant “Di Mare” is located in the rear of the 16th berth near the Marina.

The menu features traditional Mediterranean cuisine with an emphasis on seafood.



❗ IMPORTANT!

Capacity:	more than 120 people
Outdoor area:	48 people
Inner hall and terrace:	74 people
Since:	June 2009



USPA OFFERS DIFFERENT FORMS OF PUBLIC-PRIVATE PARTNERSHIP FOR PASSENGER TERMINAL OPERATION

State Enterprise “Ukrainian Sea Ports Authority” is looking for private investors to operate the Passenger Terminal of Odessa Sea Port. Today it can be considered as a multi-purpose center for visitors, common space for different events and tourist visits, not only as a passenger terminal. We are ready to consider the way of creation a joint-stock company-operator of the Passenger Terminal of Odessa Sea Port and other forms of public-private partnership.



Partnership



There are different ways of public-private partnership, the most popular are:

- State property rental contract;
- Management agreement;
- Concession agreement;
- Joint-stock company;
- etc.



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