II International Trade Fair

UKRAINIAN FOOD EXPO



UKRAINIAN FOOD EXPO

150 exhibitors

5 000 business visitors: foreign

buyers from **50** countries,

Ukrainian retail and HoReCa

10 000 Kyiv citizens and

guests on the fair for

consumers

12 business

events

Networking zone

for b2b meetings of all food market players

Workshops

from the leading suppliers of equipment, technologies and services to food industry

Fresh zone

for producers of fresh fruits, vegetables and berries

Zone «From field to fork»

for local manufacturers of farm and craft products

www.ufexpo.com.ua

UKRAINIAN FOOD EXPO

TARGET AUDIENCE

Exhibitors:

- Agri-food manufacturers
 (grocery and gourmet, milk and dairy
 products, meat and poultry, confectionery
 and bakery, fish and seafood, oils and fats,
 fruits, vegetables and berries, wine and
 spirits, non-alcoholic beverages, etc.)
- Manufacturers of farm and craft products
- Suppliers of equipment, technologies and services
- Transport and logistic companies,

financial institutions

Business visitors:

Retailers

Wholesalers

Distributors

- HoReCa
- Foreign buyers/importers/traders
- Farmers and agri-food cooperatives
- Consumers

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Ukrainian Food Expo 2017

exhibitors

85

2000

business visitors from 39 countries

found new contacts

47%

39%

of visitors – foreign buyers, importers, traders

those, who make a decision or influence the decision to procure products

73%

HoReCa & Retail:

EKO market
Auchan Ukraine
Brusnychka
LotOK
Metro Cash&Carry
MAFIA Ukraine
L'KAFA Group
Hilton Worldwide
Lviv Croissants

YOUR OPPORTUNITIES ON UKRAINIAN FOOD EXPO

Ukrainian Food Expo.

the gateway to Ukraine for international buyers, turned to be unique trade fair for all manners of food products, from ingredients through equipment to products.

Advantages to attend

- finding new foodstuff suppliers among Ukrainian exhibitors;
- exploring a diverse range of products;
- negotiating contracts on the spot;
- free access-all-areas of trade fair and networking zone.

WHY UKRAINE? (2017 factsheet)

- Agri-food products accounted up to 44% of Ukraine's general export.
- Agricultural production made up 12% of Ukraine's GDP.
- Main importers of Ukrainian agri-food sector are Asia (\$7,37 bln), EU (\$4,14 bln), Africa (\$2,42 bln), CIS (\$1,14 bln).
- In 2017, Ukrainian agri-food export: milk and dairy products(\$225,6 mln), meat and poultry (\$531,3 mln), grain products, oils and fats (\$1,1 bln).

Ukrainian Food Export Board

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We are grateful to the organizers for inviting us and arranging b2b meetings with Ukrainian suppliers. Many agri-food manufacturers were interested in exporting to Taiwan that exceeded our expectations

Taiwan - Huang Shen Wu, HAO TING FOOD CO.

We found Ukrainian Food Expovery fruitful for us. We held many negotiations with manufacturers of fruits and vegetables, butter, snacks. Next year we are surely attend this trade fair for further networking

Estonia - Aniefiok Ayaya, ChemieWood

We were interested to get contact with Ukrainian oil manufacturers. We managed to hold fruitful negotiations for further proceeding. Wish the organizers to develop scale of trade fair and attract more exhibitors and visitors

Saleh M. Al-Othaim, Abdulaziz Al Othaim & Sons Holding Co.