

Are you a Manager or Director looking for new challenging opportunities in the Transport-Logistics Service? Do you speak Romanian and English fluently? Would you like to go back to Romania or are you already located there? Are you thirsty of having new experiences?

At **Epunto Interim Management**, a Spanish leading company in the recruitment of Management positions we are hiring!

Our client is an important **Transport and Logistics Spanish Company located in Cluj Napoca** (Romania) whose mission is to provide international transport solutions mainly through Europe. There, the company employs about 3,000 people and it has 5 branches in all Romania.

We need to cover a position to work as part of the client's staff:

OPERATIONS DIRECTOR

WHEN YOUR STARTING DATE WILL BE? 10th December

WHERE WILL YOU WORK? Cluj Napoca

SERVICE OBJECTIVES

- Leading the Operations Department in Rumania (resources, warehouse, distribution center) managing a team of 120 people and reporting to the General Director
- Aligning the planification and organization actions and operative management with the development and enlargement strategy of the company
- Creating and adding value and benefits to the business by the operations making sure its profitability
- Developing the company by identifying business opportunities to accelerate and expand the business growth
- Doing the Department budgets stablishing the priorities in the investments and expenses.
- Satisfying inner customers and the rest of Company's Departments

KEY RESPONSIBILITIES

- Leading, coordinating and managing all the Operations related to transport and logistics activities
- Managing all the Human and material resources in order to achieve the goals.
- Optimizing, promoting and coordinating the procedures and processes of standardization by implanting the improvements if needed.
- Supervising that the defined KPI's like productivity and service levels are at a good level and maintaining the commitment in service, efficiency and efficacy.
- Doing the routes study and analysis, not only current ones but potential ones as well.
- Setting and executing the Department budgets stablishing priorities about investments and expenses.
- Collaborating and communicating with the rest of Departments in the company to provide the best service.
- Developing and improving the Base Operations Systems
- Doing reports for the Executive Committee

PROFESSIONAL PROFILE, EXPERIENCE AND REQUIREMENTS

- Senior professional with huge experience, more than 15 years if possible, in great companies from the Logistic and Transport field (cooling is desirable) and at least 3 years in Operations Management positions within the sector.
- Experience in Warehouse and distribution management is valuable
- International experience in the described environments above
- Global vision and strategic management with a very strong orientation to business.
- Goal oriented and pragmatism with a good set of solving problems skills and making decisions.
- Leadership skills in managing people
- Analytical and structured thinking is a must with a clear orientation to efficiency and efficacy in the processes
- Experience like an active member in the Steering Committees and Business Management
- Familiarized with fast-paced and changeable environments and with good management of time and pressure
- Good planning and organizing skills and initiative to get things done
- Innovation and creativity
- Open-minded, sociable, collaborating and with excellent communication skills towards inner customers
- Oriented to challenges, responsible, enthusiastic. To sum up, someone passionate about his/her job
- Fluent in English is a must and very desirable Romanian

Retribution and Salary will be discussed depending on the candidate's experience

If you think you can make this Company grow, we want to count on you! You can send your resume/CV to Ms Iciar Mora. iciar.mora.epunto@gmail.com or getting in touch with her at +34633 919 846

Thank you!